



ALFONSO GALOBART MARONE

Managing Director of the Agency,
Consultancy & Corporate Services and
Building Consultancy Department

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CLIENTS

- Iberdrola
- Lehman Brothers
- Credit Suisse
- Bristol Myers Squibb
- Telefónica

PROFESSIONAL PROFILE

RESPONSABILITIES

As Managing Director of Agency division within the Spain Office, Alfonso Galobart Marone is responsible for managing the office, retail and industrial department, which is staffed by over 90 real estate professionals. He is also responsible for the National Agency Department, which is agency work through a network of collaborators countrywide. He coordinates all the activities for the department, including overseeing new business development, client relations, etc.

As Managing Director of the Consultancy and Corporate Services his duties also include transaction Management, Strategic Planning and lease auditing. He also coordinates the Facilities Management and Portfolio Management in Spain

PROFESSIONAL EXPERIENCE

Galobart joined CB Richard Ellis in 1991 after founding a storage company in Boston USA.

His career at CB Richard Ellis started with training within the office and valuation department from where he moved to head the Corporate Services Department in 1994.

During 1997, Mr. Galobart became Manager of the office and corporate departments.

Since January 1999 he became Manager of the Madrid Agency and Corporate Services Department.

Since January 2000, he has been responsible for all the Agency and Consultancy and corporate Services activities at a national level.

During 2001, Galobart started the Building Consultancy area which currently provides services in the following areas:

- Architecture & Design
- Project Management
- Engineering
- Due Diligence
- Project Monitoring

Currently, this team provides services at a national level and is staffed by 15 people including architects, engineers and quantity surveyors.

Galobart has been a member of CB RICHARD ELLIS Spain Board of Directors and the executive committee since 1998.

ACHIVEMENTS

Mr. Galobart, has given various conferences about the Madrid Office and Industrial markets, and currently he is actively involved giving seminars with various Universities.

EDUCATION

Mr. Galobart is a business school graduate from Babson College, Massachusetts –USA. He graduated with a Bachelor of Science. He has a post-graduate Master degree from the Instituto de Empresa, Madrid-Spain.