

DARRELL STANAFORD

Managing Director
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NOTABLE CLIENTS

AIG Life
Bristol-Myers Squibb
Danone
Enka
Ernst&Young
ING Bank
Kodak
Lukoil
MORE
Nestle
Sun Microsystems
Unilever
United Parcel Service
Vimpelcom
World Trade Center
Yukos

RESPONSIBILITIES

Mr. Stanaford is Managing Director at CB Richard Ellis Noble Gibbons. Together with the firm's 14 senior leaders he is responsible for overall development of the Russian business and leadership of the Russian office's team of over 230.

PROFESSIONAL EXPERIENCE

Mr. Stanaford has been working full time in real estate in the Russian market for more than eleven years. From 1996 to June 2000 he worked at The Western Group ONCOR International, including as the company's Managing Director from December of 1998.

In July 2000 Mr. Stanaford joined CB Richard Ellis Noble Gibbons together with the industrial and property management groups of The Western Group.

Over the years, Mr. Stanaford has at various times managed the firm's property management, industrial, agency and corporate services departments and has successfully advised a host of clients including, those listed below. Mr. Stanaford maintains direct working relationships with the principals of Moscow most experienced developers.

Mr. Stanaford's industrial expertise and track record are unmatched in the Russian market. He has managed land, warehouse and manufacturing assignments for a number of international companies and developers, including Danone, Kodak, Lesnoy Terminal (NLC), Nestle, Honeywell, and United Parcel Service.

Mr. Stanaford has spoken on real estate issues at many conferences and published articles in AmCham News, The Christian Science Monitor, Estates News, The Moscow Times, Urban Land and Vedomosti. He is active in the American Chamber of Commerce and children's sports programs at the Anglo-American School.

EDUCATION

Mr. Stanaford graduated from the United States Military Academy at West Point in 1988 with the Superintendent's Award signifying overall standing in the top 10% of the class. He was elected to the executive staff of the Cadet Honor Committee. In the 1st Persian Gulf War he served as a reconnaissance platoon leader and was commended for valor.

From 1993-1995 he attended the Monterey Institute of International Studies in the MA program in international policy analysis. He was a consultant to the UN Centre for Disarmament Affairs in New York in 1994 and 1995. In 1998 he became the first foreigner to complete the Russian language course on appraisal and real estate law at the International University in Moscow. Mr. Stanaford reads and speaks Russian fluently.