

# PROFESSIONAL PROFILE

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## Professional experience

Recently joining *CB Richard Ellis*, following the merger with *Insignia*, Lelio has professionally operated in Italy for the past four years and has predominantly represented multinational organisations in implementing their local business and real estate strategies. Working within the Global Client Services network, he is also responsible for the management of the international portfolios of some of our Italian clients, *Banca Intesa* as such an example.

In addition to representing clients in Italy, Lelio has also practised in England and Hungary within a corporate services, valuations and retail warehouse / shopping centre capacity. Clients have included; *Bank of America, Baxter, Julius Meinl, Pharmacia, Praktiker, Sears, Tesco, Towers Perrin, UBS, Visa* and *WPP*.

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## Professional affiliations

- Qualified Membership of the Royal Institution of Chartered Surveyors
- APC assessor on behalf of the Royal Institution of Chartered Surveyors

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## Education

- De Montfort University, Milton Keynes, England - *BSc (Hons) Land Management*
- University College London (UCL), Bartlett School of Planning and Architecture - *MSc European Property Development and Planning*

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## Clients recently represented

- *Abbey National*
- *Accenture*
- *Banca Intesa*
- *Conad Adriatico*
- *Crédit Agricole*
- *Difa*
- *GE Capital*
- *Immo Industry*
- *Lehman Brothers*
- *Newcourt*

- *Valéo*
- *VNU*