

# PETRA CIBULKOVÁ



## PROFESSIONAL PROFILE

### Petra Cibulková

Land Acquisition & Disposal  
Prague

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Agency

### Special Skills

- Marketing & Leasing
- Land Acquisitions
- Land Disposals
- Tenant Representation
- Landlord Representation

### Key Clients

- General Motors
- Panattoni

### CURRENT ROLE AT CB RICHARD ELLIS

Petra Cibulková joined Prague office of CB Richard Ellis s.r.o. in July 2008 as a Land Acquisition and Disposal Specialist in a new quickly developing department of CB Richard Ellis.

Petra is currently engaged in a few projects for General Motors who are looking for sites for their retail purposes and also for other companies for both retail and industrial purposes. In general, she is responsible for site search and identifying based on client's requirements, prepares technical and legal DD, leads negotiations up to LOI, and monitors purchase contract negotiations and permitting procedures.

Among her biggest assignments within CB Richard Ellis are following:

CURRENT ASSIGNMENTS	NATURE OF INSTRUCTION	SIZE
■ General Motors	Acquisition of retail sites – 300 mio CZK	6 x 1 ha
■ Ikea	Acquisition of retail site – 20 mio CZK	2 ha
■ Panattoni	Industrial greenfield – 60 mio CZK	10 ha
■ IMO Car Wash	Acquisition of retail site – 10 mio CZK	0,1 ha
■ DOKA	Industrial Greenfield – 100 mio	5 ha

### BACKGROUND

Petra started her professional career in 2001 working as an accountant for Deutsche Financial Services/ SG Equipment Finance CR in Prague. She was responsible for invoicing procedures, statistic reporting and financial controlling.

From 2004 to 2006 Petra worked for SG Equipment Finance CR as a Relationship Manager. She prepared the realization of a new project called "Small Business" together with Komerční banka.

Before moving to CB Richard Ellis Petra was employed by DS REAL STAV s.r.o., Brno, The Czech Republic as a Project Manager. Her duties were engineering, coordination of planners' and architects' work, administration of clients' changes, active acquisition of investment opportunities, interior designing, etc.

### PROFESSIONAL AFFILIATIONS AND QUALIFICATIONS

- The University of Economics, Prague